

Oklahoma Real Estate Cheat Sheet 2026

The night-before summary, built like the exam.

— Scored questions	— Time limit	70% scaled on each port... Passing score
\$75 Exam fee	Oklahoma Real Estate C... Governing body	— Pass rate

The numbers to remember

- Two-part exam: national portion + Oklahoma state portion, scored and reported separately.
- National portion: 80 scored items + 5 pretest items, 150 minutes, 70% scaled to pass.
- State portion: 40 scored items + 10 pretest items, 90 minutes, 70% scaled to pass.
- Delivered by Pearson VUE, including the OnVUE remote-proctoring option.
- Approved pre-license course: 90 hours, valid 3 years from completion.
- Minimum age 18; must be a U.S. citizen or lawful permanent resident.
- Application fee \$35 (Commission) + background check \$60 (IdentoGO) + exam fee \$75 per portion (Pearson VUE) + license issuance fee \$100 for the Provisional Sales Associate license. Fee schedule effective November 1, 2024.
- Only the failed portion needs a retake, not the whole exam; unlimited attempts within 1 year of approved application; OnVUE remote testing caps at 3 attempts per portion per authorization year.
- Entry license type for first-time applicants: Provisional Sales Associate.

Content domains and weights (state portion, salesperson)

- Laws and Rules Affecting Oklahoma Real Estate Practice — 20 items
- Oklahoma Broker Relationships Act — 8 items
- Property Management — 6 items
- Disclosures and Hazards — 6 items

That's 40 scored items total on the salesperson state portion. (Trust Accounts/Trust Funds and Broker Management appear only on the broker-level exam, not the salesperson state portion — you can skip them.)

High-yield review areas

- Laws and Rules is worth as much as the other three salesperson domains combined — review it last and most, right before you close your notes.
- Know the difference between the national portion's general principles and the state portion's Oklahoma-specific statutes; don't blend your review of the two or you'll mix up which rule applies where.
- Revisit Broker Relationships Act definitions — agency relationship terminology is easy to mix up under time pressure.
- Property Management and Disclosures and Hazards are smaller domains but still worth a full pass each — six items apiece can decide a close score near the 70% line.
- Confirm your eligibility paperwork (age, citizenship/residency status, course completion) is squared away before exam day so nothing but the content is on your mind.

Top traps

- Assuming a strong national score offsets a weak state score — the two portions are graded and reported independently, so each must clear 70% on its own.
- Forgetting the pretest items don't count toward your score — don't panic over one unfamiliar-feeling question; it may be

unscored.

- Losing time on the 90-minute state portion by pacing as if you have the national portion's 150 minutes.
- Assuming unlimited retakes apply to every delivery format — OnVUE remote testing specifically caps attempts at three per portion per authorization year.
- Underestimating total licensing cost by only counting the exam fee and skipping the separate application and background-check fees.
- Studying broker-only domains (Trust Accounts/Trust Funds, Broker Management) by mistake — they're not on the salesperson state portion.

Official sources

- Oklahoma Real Estate Commission — State of Oklahoma Real Estate Candidate Handbook (Pearson VUE):
<https://home.pearsonvue.com/getattachment/dce3be87-919c-4269-ac0a-1ad01feda63d/Oklahoma%20Real%20Estate%20Handbook.aspx>
- Oklahoma Real Estate Commission — Application and Exam FAQs | Oklahoma Real Estate Commission (OREC):
<https://oklahoma.gov/orec/licensing/application-and-exam-faqs.html>
- Oklahoma Real Estate Commission — OREC Licensing Fee Schedule (PDF), Effective 1 November 2024:
<https://oklahoma.gov/content/dam/ok/en/orec/documents/meetings/Nov%201%202024%20Fee%20Schedule.pdf>

Free practice questions for this exam: www.everyexamprep.com/practice/exams/real/oklahoma-real-estate-sales-associate