Missouri Real Estate Cheat Sheet 2026

The night-before summary, built like the exam.

— Scored questions	**—** Time limit	**National portion 70%; st…** Passing score
$52 Exam fee	**Missouri Real Estate Co…** Governing body	**—** Pass rate

The numbers to remember

- National portion: 100 questions, 150 minutes, 70% to pass.
- State-law portion: 40 questions, 120 minutes, 75% to pass — the harder cut score despite fewer questions.
- Exam fee: $52 flat, whether you take one or both portions in a single sitting. Retake fee: also $52.
- 5 to 10 unscored experimental questions may be mixed into either portion — you cannot identify which ones they are, so treat every question as scored.
- Tutorial: up to 15 minutes before the clock starts, and that time is not counted against your exam time.
- Minimum age to sit: 18. Prelicense course: 48 hours. Post-pass practice course (MREP): 24 hours, required before you submit your license application.
- License application due within 6 months of finishing the 48-hour course.
- Registration fee expires after 1 year if unused — schedule before it lapses.
- Exam vendor is PSI Services LLC; phone scheduling typically books within about 7 business days.

Content domains and weights

- National: Contracts ~19% (largest published weight on the outline), Agency ~13%. The rest of the National portion draws on general real-estate fundamentals like ownership, valuation, financing, and title transfer.
- State law (by outline items): Business Conduct and Practices (17), Listing/Offer/Closing Forms and Costs (12), Disciplinary Proceedings (8), Licenses (7), Brokerage Relationships (6), Educational Requirements (2), General Rules (2).

High-yield review areas

- Contracts and Agency together anchor the National portion — review offer/acceptance, contingencies, and fiduciary duties last, since they carry the most published weight.
- On the State side, Business Conduct and Practices and the closing-forms category cover the most outline ground — prioritize these over the two-item categories like General Rules.
- Know the license fee structure cold: $100 to apply/issue as a salesperson, $150 for broker-salesperson, $65 to renew — all nonrefundable once submitted.
- Reciprocity: an out-of-state licensee in good standing only sits for the State-law portion, not the National portion. Licensed attorneys skip education requirements but still must pass both exam portions.
- Fingerprinting for the background check runs through IDEMIA (IDENTOGO) — handle this separately from scheduling your exam appointment.

Top traps

- Assuming the exam fee is per-portion — it is $52 total for either or both, not $52 each.
- Forgetting the State portion needs 75%, not 70% — a harder bar despite having fewer questions and less time.
- Showing up without exactly 1 matching photo ID, or arriving after the 15-minute late cutoff — both forfeit your fee for that

sitting.

- Letting your 1-year registration lapse without scheduling, or missing the 6-month license application deadline that starts the moment you finish your 48-hour course.
- Mixing up the two required courses: 48 hours before you can sit the exam, and 24 hours (MREP) afterward, before you submit your license application.

Official sources

- Missouri Real Estate Commission — Missouri Real Estate Commission — Real Estate Candidate Handbook (PSI Services LLC), rev. 7/18/2024: https://pr.mo.gov/boards/realestate/MOREP-handbook.pdf
- Missouri Real Estate Commission — Examination and Licensure Eligibility Requirements — Missouri Real Estate Commission: https://pr.mo.gov/boards/realestate/Examination_and_Licensure_Eligibility_Requirements.pdf
- Missouri Real Estate Commission — Application and License Fee Changes take Effect July 01, 2024 — Missouri Real Estate Commission: https://pr.mo.gov/boards/realestate/Scanned_from_a_Lexmark_Multifunction_Product06-18-2024-134523.pdf

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Free practice questions for this exam: www.everyexamprep.com/practice/exams/real/missouri-real-estate-salesperson