

Michigan Real Estate Cheat Sheet 2026

The night-before summary, built like the exam.

115 Scored questions	3h Time limit	70% (80 of 115 raw point... Passing score
\$79 Exam fee	Michigan Department of ... Governing body	— Pass rate

The numbers to remember

- 115 questions in 180 minutes, one combined national + Michigan state-law exam.
- Pass at 70% — a raw score of 80 of 115 points.
- About 10% of questions are unscored experimental items; answer all of them.
- Exam fee \$79; fees expire 1 year after registering.
- Arrive 30 minutes early; reschedule requires 2 business days' notice; sessions open 6 weeks ahead.
- Passing results are valid for 1 year.

Content domains and weights

- Contracts — 19% (national, heaviest domain)
- Agency — 13% (national)
- Practice of Real Estate — 12% (national)
- Property Ownership — 10% (national)
- Additional State Topics — 12 items (Michigan state law)
- Statutory Requirements Governing Licensees — 10 items (state law)
- Contractual Relationships — 5 items (state law)
- Licensing Requirements — 5 items (state law)
- Dept./State Board Duties and Powers — 3 items (state law)

High-yield review areas

- Contracts is the single largest domain — listing/purchase agreements, contingencies, and contract law basics deserve first priority.
- Fair housing and civil rights content (part of your prelicensing coursework) threads through Agency and Practice of Real Estate questions, not just its own section.
- Additional State Topics is the largest state-law block at 12 items, followed by Statutory Requirements Governing Licensees at 10 — review LARA's licensee duties and disclosure obligations carefully.
- Prelicensure education is 40 hours total, including 4 hours of civil rights/fair housing, and stays valid 36 months.

Top traps

- Don't skip questions you think are experimental — you can't identify the ~10% unscored items, and skipping any question risks losing real points.
- Don't confuse the standard \$78.00 renewal fee with the \$108.00 three-year relicensure fee — they apply to different situations.
- Don't assume passing the exam alone finishes licensing — renewal runs on a 3-year cycle requiring 18 clock hours of continuing education, and a lapsed license adds 6 CE hours per lapsed year.
- Don't under-prepare on the smaller state-law blocks (like the 3-item Department/Board duties section) just because the

count looks small — every item is worth the same raw point as a national-domain question.

Official sources

- Michigan Department of Licensing and Regulatory Affairs (LARA) — Bureau of Professional Licensing, Board of Real Estate Brokers and Salespersons — Department of Licensing and Regulatory Affairs Real Estate Licensing — Salesperson and Broker Examinations: Candidate Information Bulletin (PSI Services LLC):
<https://test-takers.psiexams.com/mire>
- Michigan Department of Licensing and Regulatory Affairs (LARA) — Bureau of Professional Licensing, Board of Real Estate Brokers and Salespersons — Michigan Real Estate Salesperson Licensing Guide and FAQ (LARA):
<https://www.michigan.gov/lara/-/media/Project/Websites/lara/bpl/Real-Estate-Brokers-and-Salespersons/Licensing-Information/Real-Estate-Salesperson-Licensing-Guide-and-FAQ.pdf>
- Michigan Department of Licensing and Regulatory Affairs (LARA) — Bureau of Professional Licensing, Board of Real Estate Brokers and Salespersons — PSI FAQs — Michigan Dept. of Licensing and Regulatory Affairs, Real Estate:
<https://test-takers.psiexams.com/mire/overview/program-info/faqs>

Free practice questions for this exam: www.everyexamprep.com/practice/exams/real/michigan-real-estate-salesperson