

Kansas Real Estate Cheat Sheet 2026

The night-before summary, built like the exam.

— Scored questions	— Time limit	Scaled 70 (0-100 scale) Passing score
\$70 Exam fee	Kansas Real Estate Com... Governing body	— Pass rate

The numbers to remember

- National/general portion: 80 scored items + 5 unscored pretest items, 2.5 hours.
- Kansas state-law portion: 30 scored items + 10 unscored pretest items (salesperson), 1.5 hours.
- Passing standard: scaled 70 on a 0-100 scale, on each portion separately.
- Exam fee: \$70 per exam scheduled.
- Failed attempt retake wait: 24 hours before you can reschedule.
- Minimum age to be licensed: 18 years.
- Application deadline after passing: 6 months to file a complete license application.
- Post-exam fees: \$15 application fee, \$70 background check fee, \$16 fingerprint fee, \$125 license fee (all separate from the \$70 exam fee).

Content domains and weights (Kansas state portion, 30 scored items)

- BRRETA (Brokerage Relationships in Real Estate Transactions Act): 11 items — the largest single block, covering agency and disclosure rules.
- Prohibited acts: 8 items — conduct the Kansas Real Estate Commission bars licensees from.
- Requirements governing activities of licensees: 5 items — day-to-day conduct rules for practicing salespersons.
- Licensing requirements: 4 items — who may hold and maintain a license.
- Duties and powers of the Kansas Real Estate Commission: 2 items — the smallest block.

The national portion (80 scored items over 2.5 hours) covers general real estate principles common across states — property ownership, contracts and agency in a general sense, financing fundamentals, valuation basics, and real estate math — rather than Kansas-specific statute. It is the larger portion by item count, so pace yourself deliberately and leave time near the end to review any flagged answers.

High-yield review areas

- BRRETA agency and disclosure rules — biggest point value on the state portion, review this first and most.
- Prohibited-acts scenarios — practice distinguishing permitted vs. barred conduct rather than memorizing a flat list.
- Licensing requirements and KREC's duties/powers — smaller blocks but easy points if memorized cleanly, since each covers a narrow, well-defined set of rules.
- National-portion real estate math — commission splits, prorations, area calculations; speed matters across 80 items in 2.5 hours.
- General agency and contract concepts on the national side, kept distinct in your head from Kansas's own BRRETA rules.

Top traps

- Treating the exam as one combined score — national and state portions are scored independently, and you must pass both at a scaled 70.
- Assuming a practice-test percentage translates directly to the real scaled score — scaled scoring adjusts for item

difficulty, so treat percentages as a guide, not a guarantee.

- Missing the 6-month application deadline after passing — set a reminder the day you get your results, not the day you plan to apply.
- Forgetting the post-exam fees exist separately from the \$70 exam fee — budget for application, background check, fingerprint, and license fees ahead of time so nothing surprises you at licensing.
- Under-weighting BRRETA — at 11 of 30 state items, it's worth more study time than any other single state-law domain.

Official sources

- Kansas Real Estate Commission — Kansas Real Estate Candidate Handbook (Pearson VUE, #091700, April 2025, rev7/25): <https://www.pearsonvue.com/content/dam/VUE/vue/en/documents/publications/091700.pdf>
- Kansas Real Estate Commission — Real Estate National/General and Kansas State Exam Content Outlines (Pearson VUE, #091705, effective April 24, 2025 / Kansas portion effective 6/11/24): <https://www.pearsonvue.com/content/dam/VUE/vue/en/documents/publications/091705.pdf>
- Kansas Real Estate Commission — Sales Application Submission Instructions / Application for License as a Kansas Real Estate Salesperson (Kansas Real Estate Commission, #091723, 2025 Jul): <https://www.pearsonvue.com/content/dam/VUE/vue/en/documents/publications/091723.pdf>

Free practice questions for this exam: www.everyexamprep.com/practice/exams/real/kansas-real-estate-salesperson