

Hawaii Real Estate Cheat Sheet 2026

The night-before summary, built like the exam.

130 Scored questions	4h Time limit	70% Passing score
\$61 Exam fee	Hawaii Real Estate Com... Governing body	— Pass rate

The numbers to remember

- Salesperson Combo exam: 130 items in 240 minutes
- Uniform (general) portion: 80 items in 150 minutes
- Hawaii State portion: 50 items in 90 minutes
- Passing score: 70% (brokers need 75%, instructors need 85%)
- Exam fee: \$61 flat, whether you take one or both portions
- Minimum age: 18
- Retake window for a failed section: 2 years from the date you passed the other section
- License application deadline after passing: 2 years from the exam date
- Minimum prelicensing education: 60 hours total
- Exam administered by: PSI Services LLC

State-portion content domains and item counts

- Professional Practices and Conduct: 14
- Ascertaining and Disclosing Material Facts: 8
- Contracts and Addenda: 6
- Types of Ownership: 6
- Financing: 4
- Title and Conveyances: 4
- Escrow Process and Closing Statements: 3
- Property Management: 3
- Land Utilization: 2

High-yield review areas

- Professional Practices and Conduct and Ascertaining/Disclosing Material Facts together make up nearly half of the state-portion items. Drill agency duties, disclosure obligations, and licensee conduct rules first.
- Contracts and Addenda and Types of Ownership tie for third-highest weight — know the standard forms and the differences between ownership types cold.
- The Hawaii Standard Forms education section (7 hours) and Real Estate Licensing Laws section (5 hours) map directly onto the exam's heaviest domains — if you kept notes from those class sections, revisit them tonight.
- The Uniform portion has no published domain breakdown, so review general principles broadly: agency, contracts, financing math, valuation, fair housing, and closing procedures.

Top traps

- Don't assume the \$61 fee doubles if you take both portions — it's a single flat fee either way.
- Don't confuse the salesperson 70% passing score with the broker (75%) or instructor (85%) thresholds if you've seen

mixed study material.

- The two portions are timed and scored separately — pace against each portion's own clock (150 minutes / 80 items for Uniform, 90 minutes / 50 items for State), not the combined 240-minute total.
- If you pass one portion and fail the other, you only get 2 years from the date you passed to retake the failed section — don't let that clock run out.
- Passing the exam isn't the finish line: you still have a 2-year window to file your license application, and the license fee itself (\$382 odd year / \$282 even year, \$268 renewal) is separate from the exam fee.

Official sources

- Hawaii Real Estate Commission — Hawaii Real Estate Salesperson, Broker, and Instructor Examination — Candidate Information Bulletin (PSI Services LLC): <https://test-takers.psiexams.com/api/content/bulletin/1664>
- Hawaii Real Estate Commission — Hawaii Real Estate Candidate Information Bulletin — Description of Examinations & Content Outlines (mirrored by DCCA Real Estate Branch):
<https://cca.hawaii.gov/wp-content/uploads/2026/01/347hawaii-re-cib.pdf>
- Hawaii Real Estate Commission — Application/Registration Fees — DCCA Hawaii Real Estate Branch:
<https://cca.hawaii.gov/reb/application-registration-fees/>

Free practice questions for this exam: www.everyexamprep.com/practice/exams/real/hawaii-real-estate-salesperson