

Florida Real Estate Sales Associate Cheat Sheet 2026

The night-before summary, built like the exam.

100 Scored questions	3h 30m Time limit	75% Passing score
\$37 Exam fee	Florida DBPR / FREC Governing body	

Florida Real Estate Sales Associate Exam — Quick Reference

Everything you need to remember for exam day, at a glance.

Exam Format — Memorize These Numbers

- 100 questions — all multiple choice
- 210 minutes (3½ hours) total testing time
- Passing score: 75 points or higher

Pacing Math (Do the Time Budget)

- 210 minutes ÷ 100 questions = ~2.1 minutes per question if you use all the time.
- Target a faster pace — roughly 1.5 minutes per question — to bank ~60 minutes for review and flagged items.
- At the 105-minute mark (halfway) you should be at or past question 50 to stay on schedule.

Scoring — What 75 Means for You

- You must reach 75 points; anything below fails.
- With 100 questions, plan to answer every question — there is no penalty for guessing, so never leave a blank.
- Budget a safety cushion above 75: aim to answer ~85+ confidently so wrong guesses don't sink you.

Test-Day Strategy Checklist

- Answer all 100 — eliminate wrong choices, then guess if unsure.
- Flag and move on — don't burn 5 minutes on one hard item when the clock is fixed at 210 minutes.
- Two passes — first pass for the ones you know; second pass for flagged items using remaining time.
- Watch absolute qualifiers — words like "always," "never," and "must" often signal a trap.

Official sources

- U.S. Bureau of Labor Statistics — Occupational Employment and Wage Statistics, May 2025 — Real Estate Sales Agents (SOC 41-9022): <https://www.bls.gov/oes/current/oes419022.htm>
- Florida Legislature — Florida Statutes Section 475.17 — Qualifications for practice: http://www.leg.state.fl.us/statutes/index.cfm?App_mode=Display_Statute&URL=0400-0499/0475/Sections/0475.17.html
- Pearson VUE — Pearson VUE — Florida Real Estate Exam Scheduling: <https://www.pearsonvue.com/us/en/fl/realestate.html>

Free practice questions for this exam: www.everyexamprep.com/practice/exams/real/florida-real-estate-sales-associate